

4th Quarter and 2009 Full Year Result

Oslo 8 February 2010





HIGHLIGHTS

- Soft parcel tanker market with time-charter results 7% lower than third quarter
- Continued strong operating results from tank terminals
- Compensation from Sevmash of USD 43 million
- Pre-tax effect of impairment charges of USD 14 million relating to Odfjell Terminals Maritiem and one ship planned for recycling
- EBITDA 2009 USD 182 million
- Net result 2009 USD 11 million
- Change of Chairman of BoD as from May 5th

RESULT 4TH QUARTER 2009

(USD million)	4Q09	4Q08	Change
Gross Revenue	320	354	(34)
Voyage Expenses	(124)	(136)	12
TC Expenses	(45)	(54)	9
Operating Expenses	(89)	(82)	(7)
General and Administrative Expenses	(29)	(30)	1
Operating Result before Depr. (EBITDA)	32	51	(19)
Depreciation	(42)	(31)	(11)
Compensation	43	0	43
Impairment fixed assets	(14)	0	(14)
Capital Gain/Loss on Fixed Assets	0	43	43
Operating Result (EBIT)	20	63	(43)
Net finance	(6)	(2)	(4)
Taxes	0	19	19
Net Result	14	81	(67)

RESULT 2009

(USD million)	2009	2008	Change
Gross Revenue	1 264	1 476	(212)
Voyage Expenses	(449)	(548)	99
TC Expenses	(191)	(197)	6
Operating Expenses	(329)	(330)	1
General and Administrative Expenses	(113)	(117)	4
Operating Result before Depr. (EBITDA)	182	286	(104)
Depreciation	(151)	(141)	(10)
Compensation	43	0	43
Impairment fixed assets	(14)	0	(14)
Capital Gain/Loss on Fixed Assets	1	53	(52)
Operating Result (EBIT)	61	198	(137)
Net finance	(35)	(52)	17
Taxes	(15)	17	(32)
Net Result	11	163	(152)



EBITDA 4Q2009 VERSUS 3Q2009

- EBITDA Parcel Tankers USD 12.6 mill. lower
 - Lower net revenue USD 7.3 mill.
 - Higher TC expenses USD 1.5 mill.
 - Higher operating expenses USD 4.2 mill.
 - Lower G&A USD 0.4 mill.
- EBITDA Tank Terminals USD 1.6 mill. lower
 - Higher net revenue USD 4.5 mill.
 - Higher operating expenses USD 4.6 mill.
 - Higher G&A USD 1.5 mill.

RETROACTIVE TONNAGE TAX ODFJELL SITUATION

- Supreme Court decision 15.02.2010 at the latest
- Accounting effect:
 - Book tax debt per 31.12.09 NOK 481.8 mill. USD 83.7 mill.
 - Repayment prepaid tax NOK 152.7 mill. USD 26.5 mill.
 - Interest paid NOK 1.8 mill. USD 0.3 mill.
- Liquidity effect:
 - Tax paid 2007 NOK 76.3 mill.
 - Tax paid 2008 NOK 76.3 mill.
 - Interest paid 2007 NOK 1.8 mill.
 - Total repayment NOK 154.5 mill.

RESTRUCTURE ODFJELL TERMINALS MARITIEM AND ODFJELL TERMINAL (ROTTERDAM)

- OTM purchased in 2008, jetty service and waste management
- Adjacent land to OTR and excellent mooring facilities
- Loss making business due to less ship calls in Rotterdam.
- Discontinue and decommission OTM and merge into OTR
- Restructuring charges of EUR 8.5 million, after tax loss of about EUR 6.3 million





SEVMASH ARBITRATION AWARD

- Awarded USD 43.8 million plus 75% of legal expenses.
- Payment due on the day of the award (31.12.09).
- Expect payments soon.
- Disappointed because we got no compensation for our trading losses.



FLEET DEVELOPMENT 2009

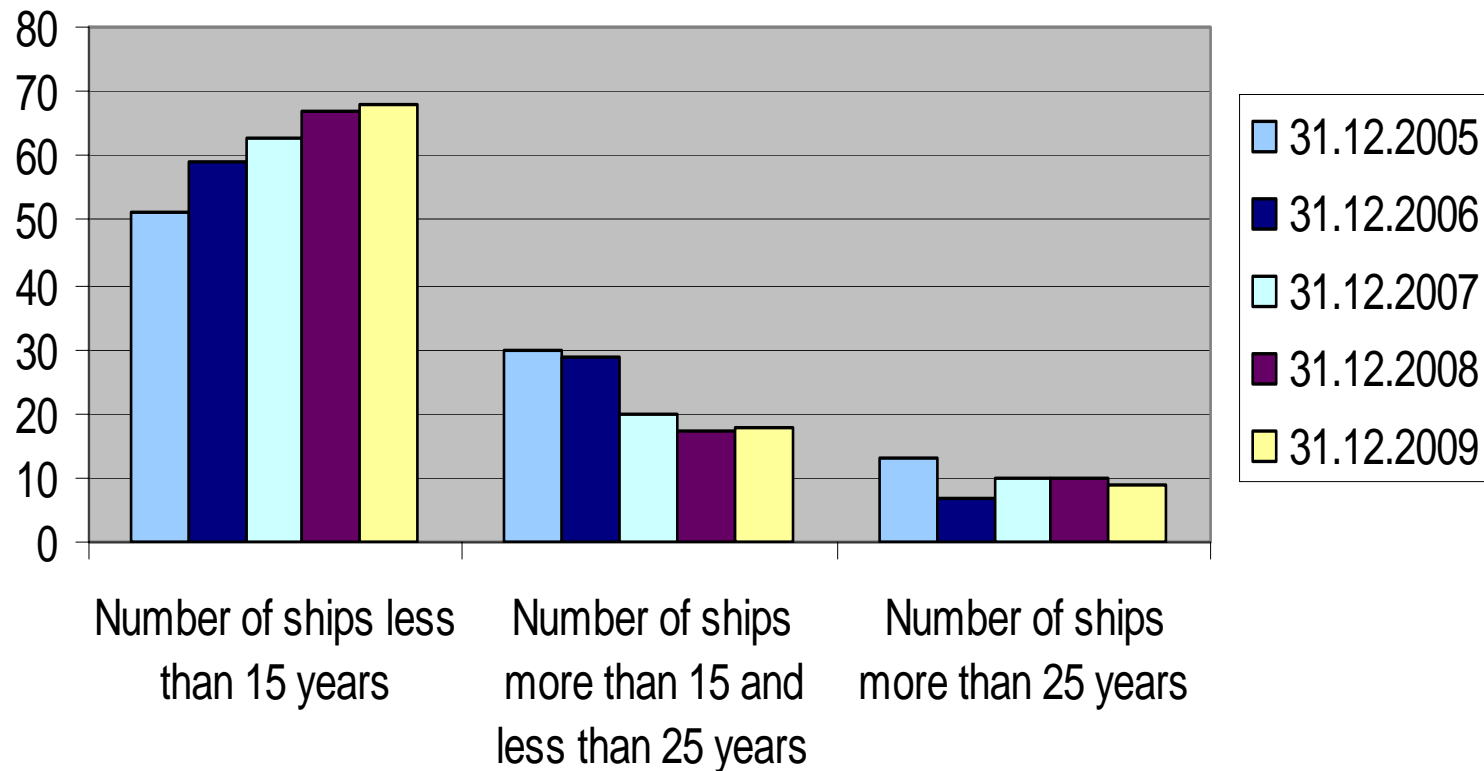
- Bare-boat charter with National Chemical Carriers (NCC) of MT NCC Jubail (1996), MT NCC Mekka (1995) and MT NCC Riyadh (1995), all stainless steel for 10 years with purchase option.
- Time charter for MT Bow Baha (24 728 DWT/1988), MT Bow Asir (23 001 DWT/1982) and MT Bow Arar (23 002 DWT/1982).
- The time charter agreement of MT Bow Arar and Bow Asis were later cancelled and replaced by sale and short-term charter back of MT Bow Hunter (23 002 DWT/1983) and MT Bow Pioneer (23 016 DWT/1982).
- Acquisition of MT Bow Victor (33 190 DWT/1986), sister vessel to MT Bow Viking.



FLEET DEVELOPMENT 2009

- In June 2009, Odfjell signed a 50/50 joint venture agreement with NCC to establish NCC-Odfjell in Dubai. The company is set up to commercial operate our respective fleets of coated (IMO) 2/3) chemical tankers of 40 000 DWT and above. Start-up early 2010 with 15 vessels and a total capacity of nearly 660 000 DWT. Plan to grow to 31 vessels and a total DWT of nearly 1.4 millions over the next 3 years.
- Termination of Odfjell Ahrenkiel Europe and relocation of the pool management to Odfjell Bergen, Norway.
- Bow Maaslot and Bow Maasstrom sold for recycling in India.

FLEET DEVELOPMENT – VESSEL AGE



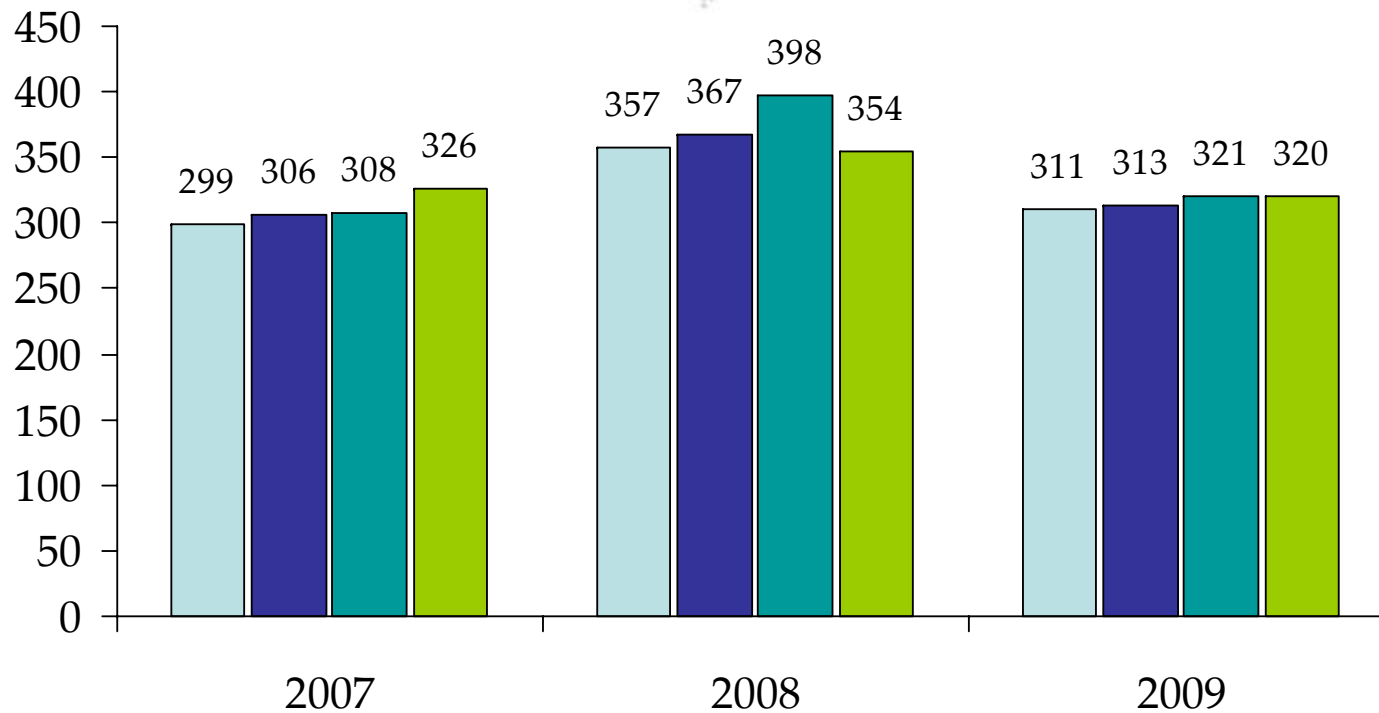
TANK TERMINAL DEVELOPMENT 2009

- Successful commissioning of expansion projects in Oman, Houston and Singapore.
- Start-up of green field project in Iran.
- Start-up of new tank bay expansion of totally 80 000 cbm at Odfjell Terminals Korea.
- Two new long-term contracts for additional 425 000 cbm in Oman, scheduled for completion in 2011.
- Commissioning of a new quay wall, adding valuable berth capacity at Odfjell Terminals Rotterdam.



GROSS REVENUE

Per Quarter (in USD million)



Accumulated

1 239

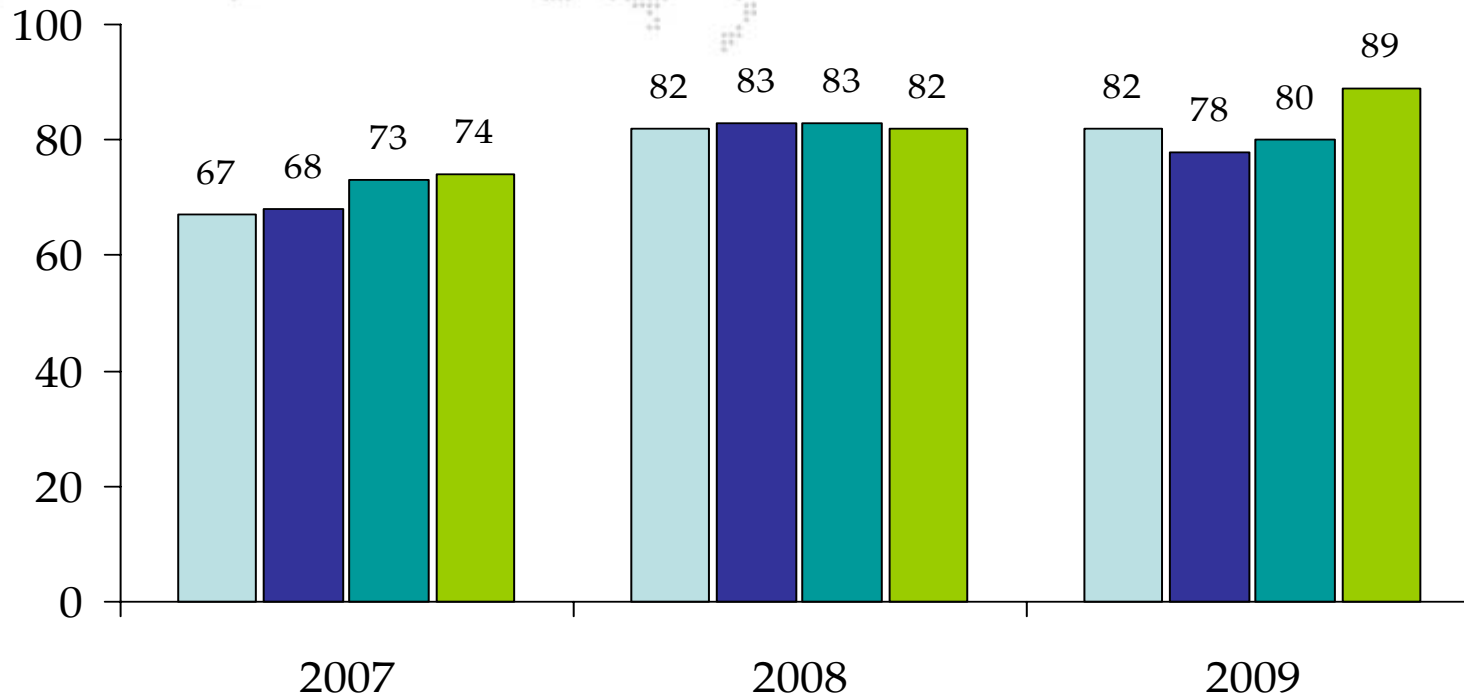
1 476

1 264



OPERATING EXPENSES

Per Quarter (in USD million)

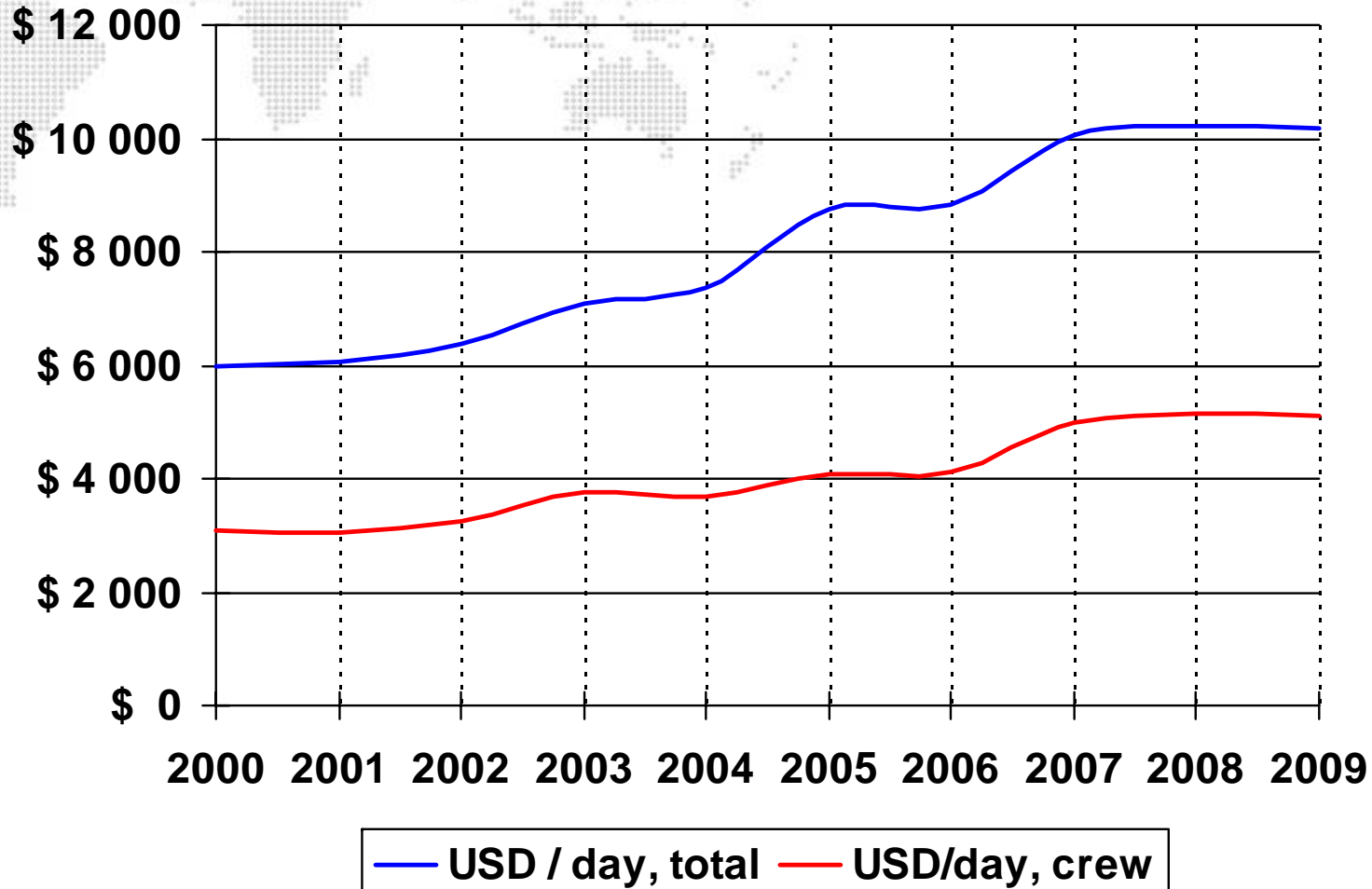


Accumulated
282
330
329



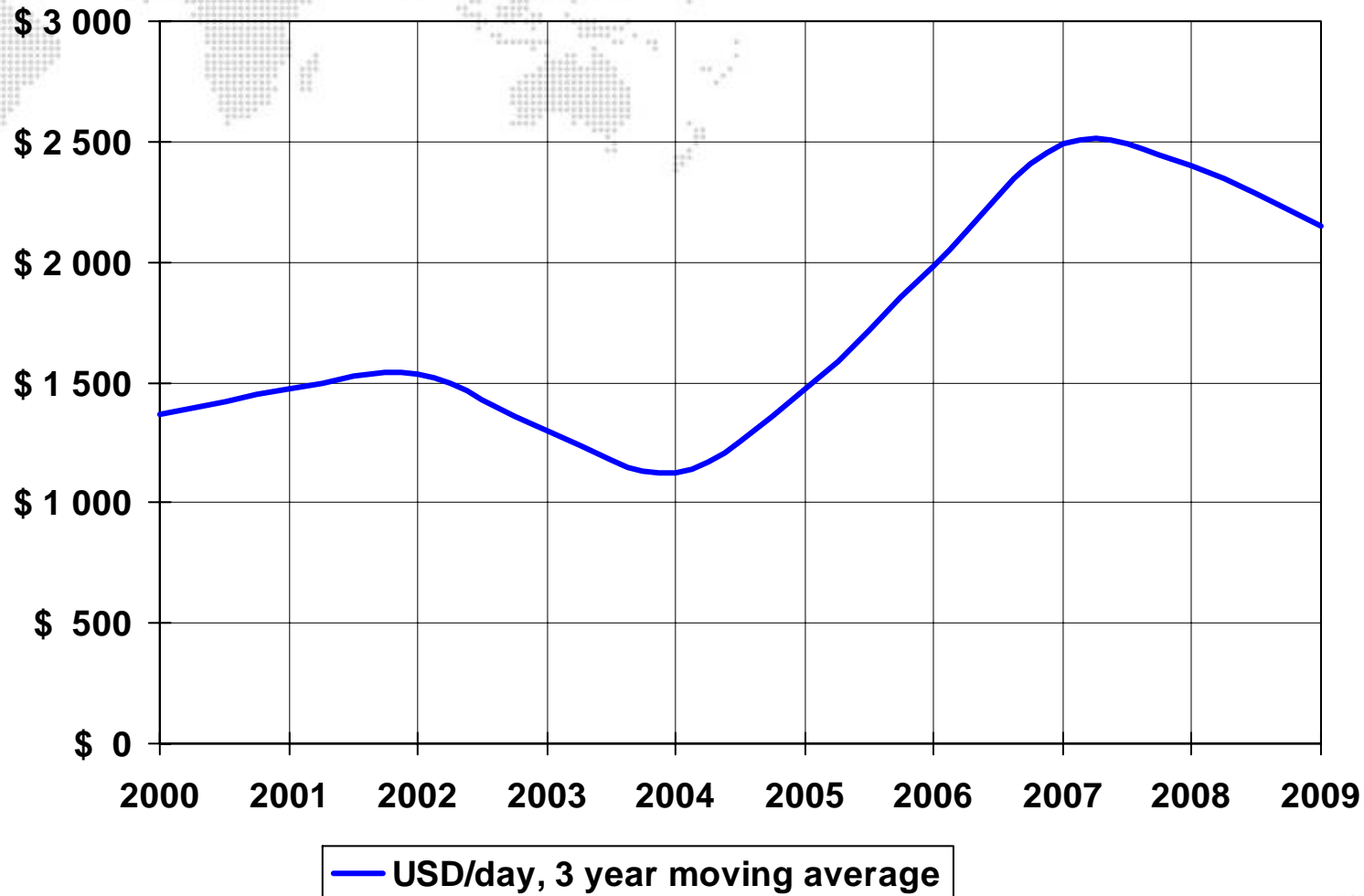
VESSEL OPERATING EXPENSES

(Large Parcel Tankers)



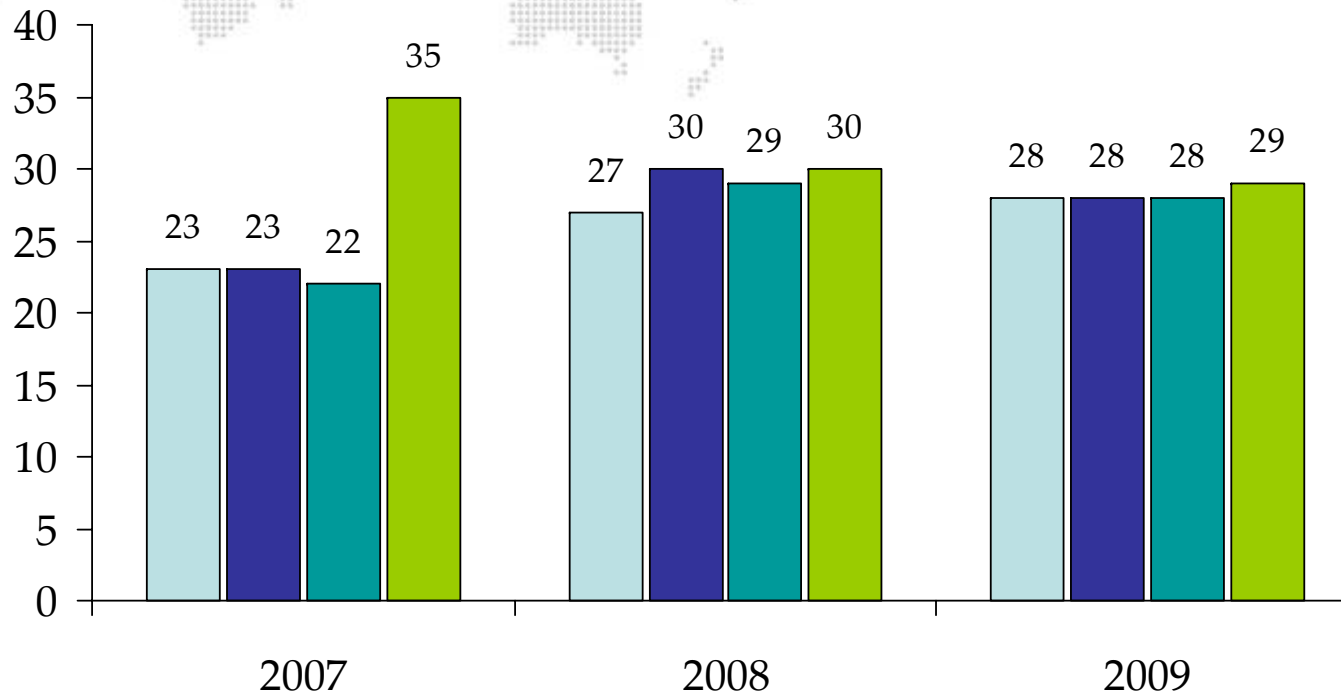
DRY-DOCKING COST

(Large Parcel Tankers)



ADMINISTRATIVE EXPENSES

Per Quarter (in USD million)



Accumulated

103

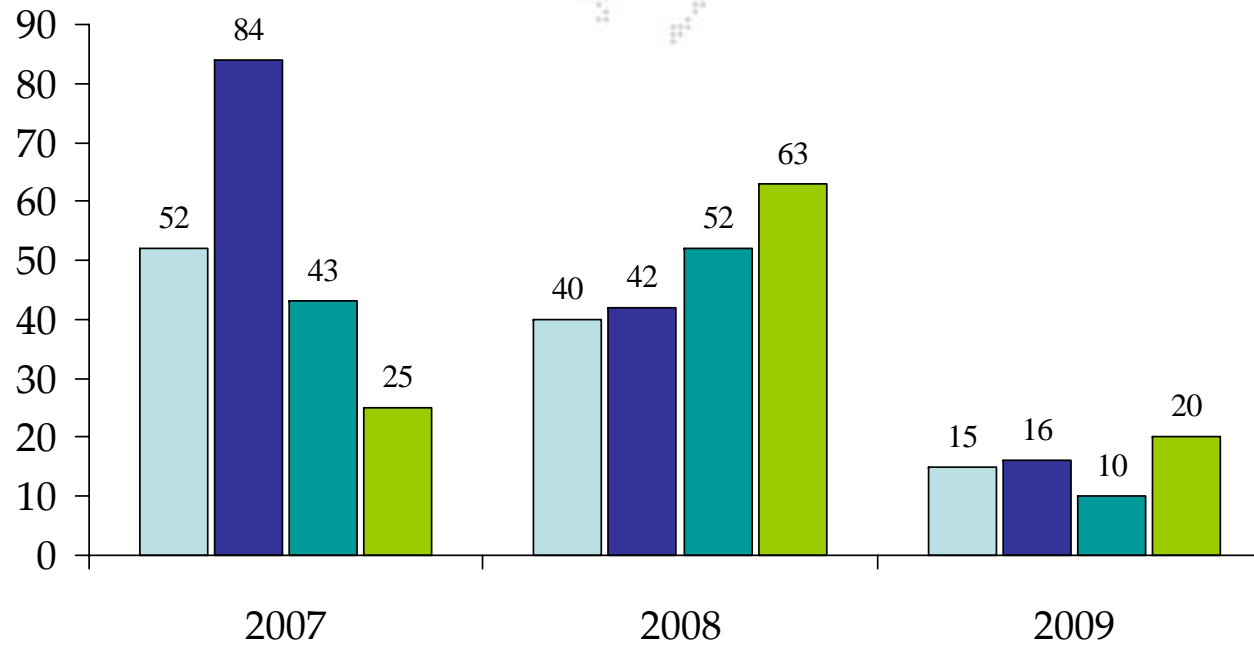
117

113



OPERATING RESULT (EBIT)

Per Quarter (in USD million)



Accumulated

204

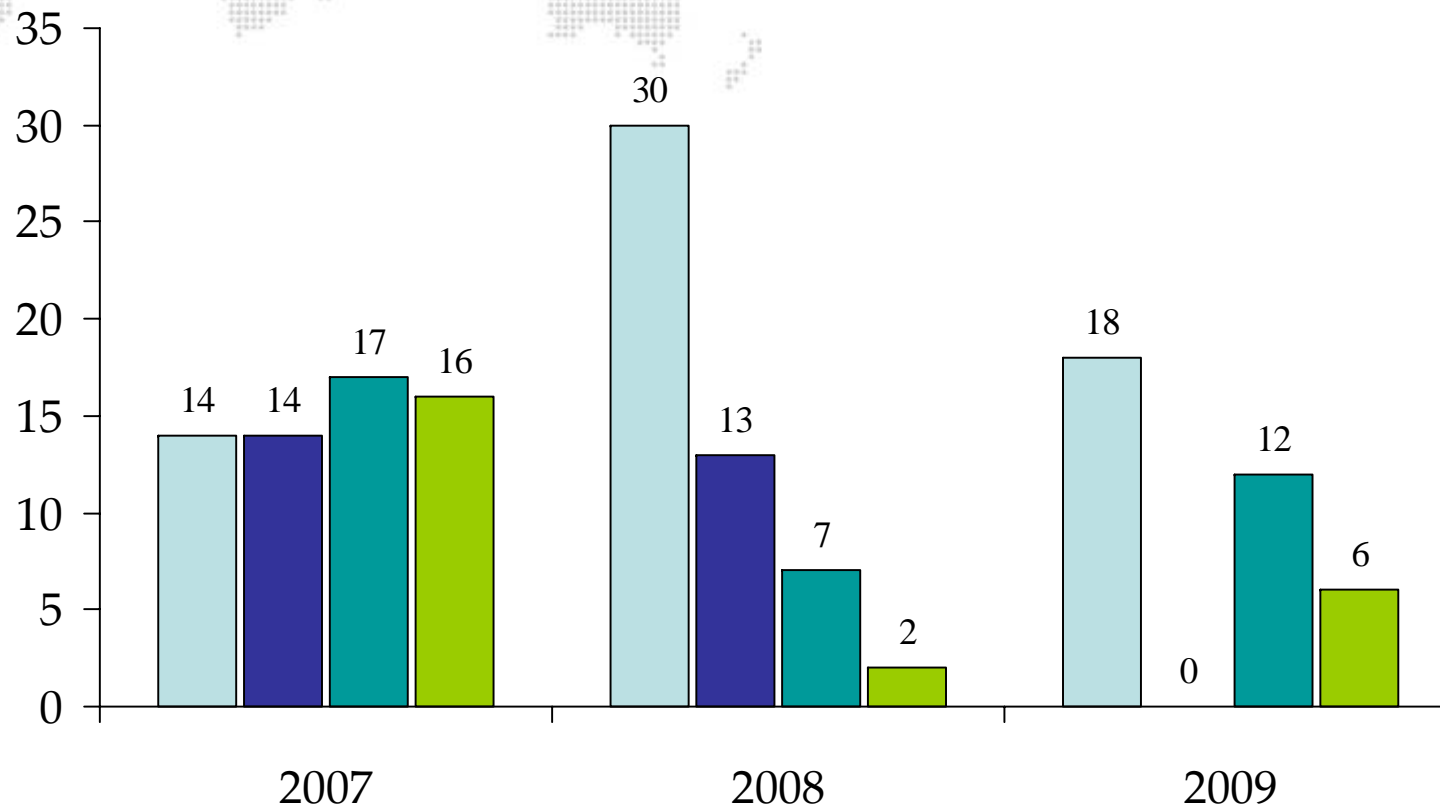
198

61



NET FINANCIAL EXPENSES

Per Quarter (in USD million)



Accumulated

61

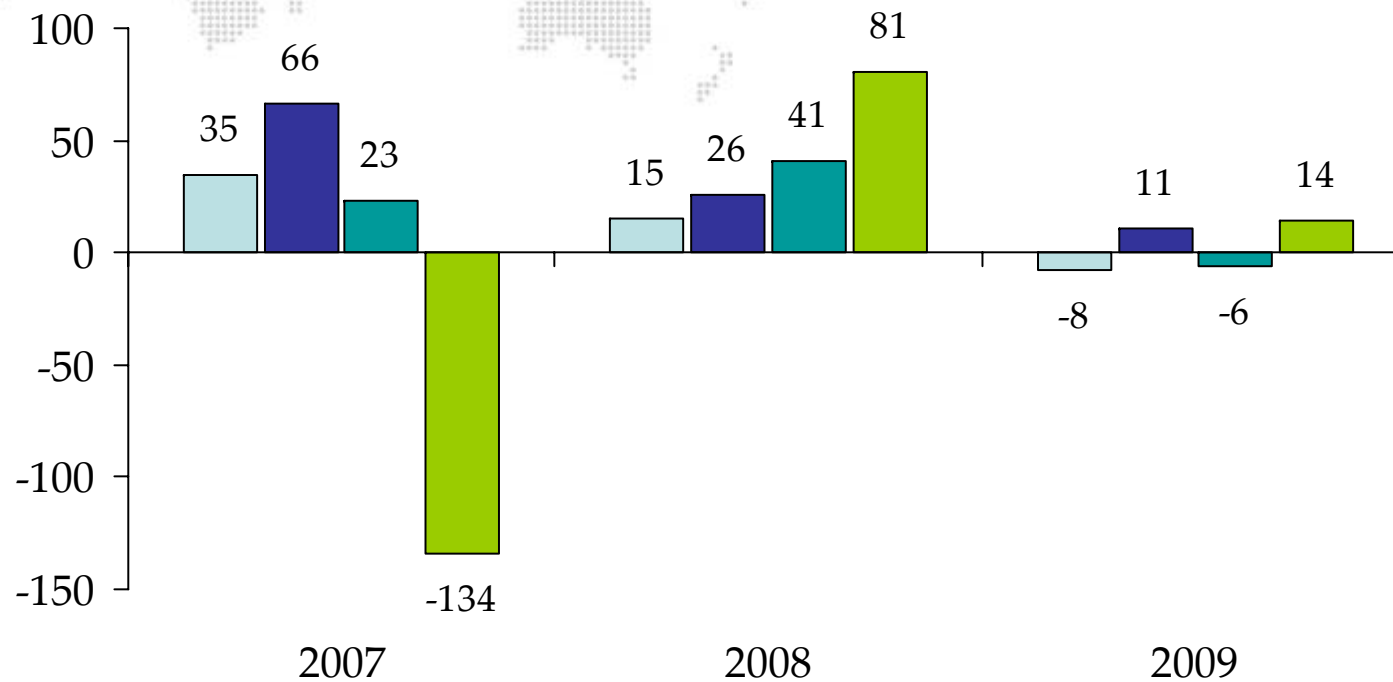
52

35



NET RESULT

Per Quarter (in USD million)



Accumulated

(10)

163

11

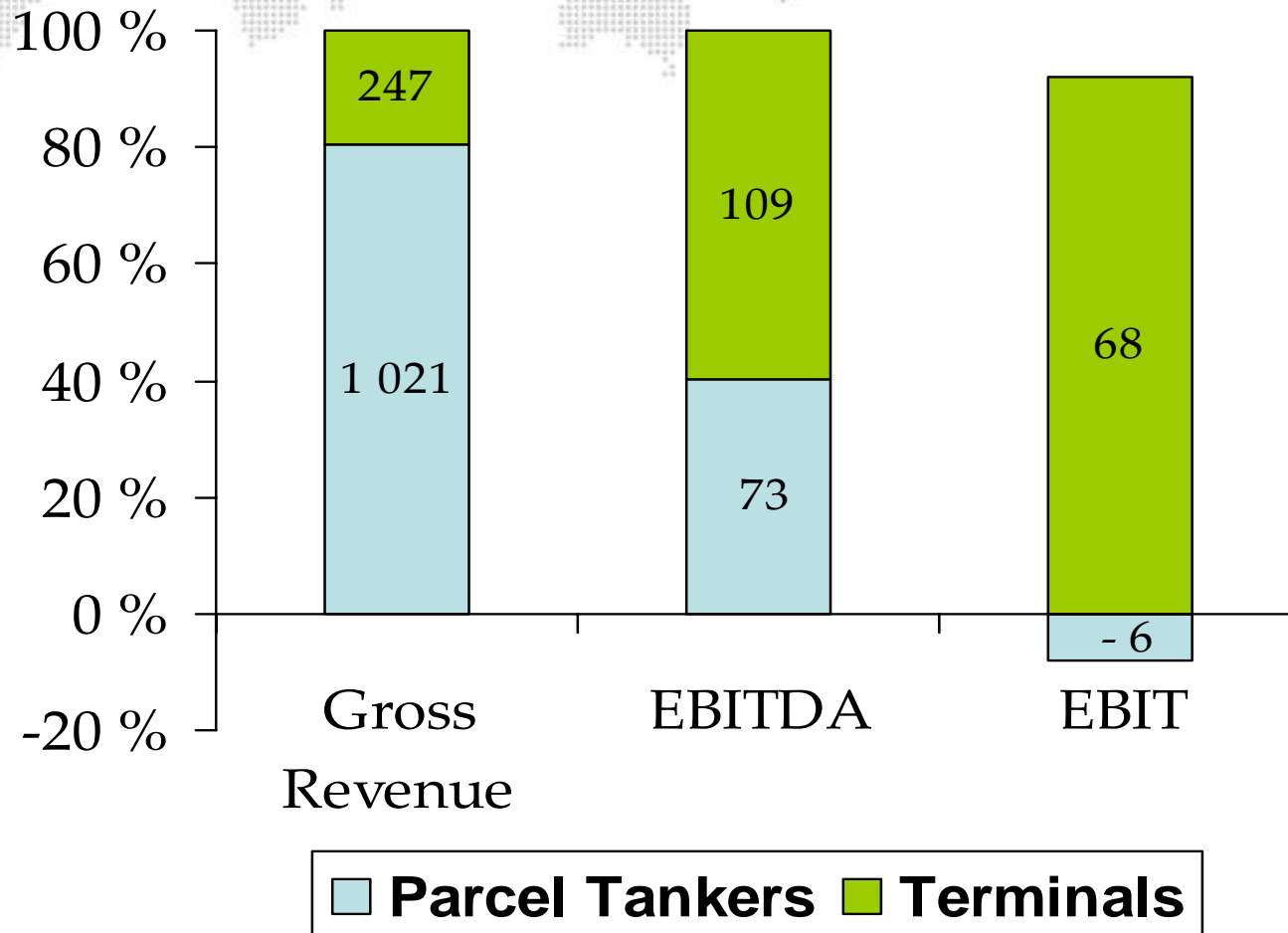


OPERATING RESULT PER SEGMENT

USD million	4Q08	1Q09	2Q09	3Q09	4Q09
Parcel Tankers	27	24	25	18	6
Tank Terminals	24	27	27	29	27
Sum EBITDA	51	51	52	47	32

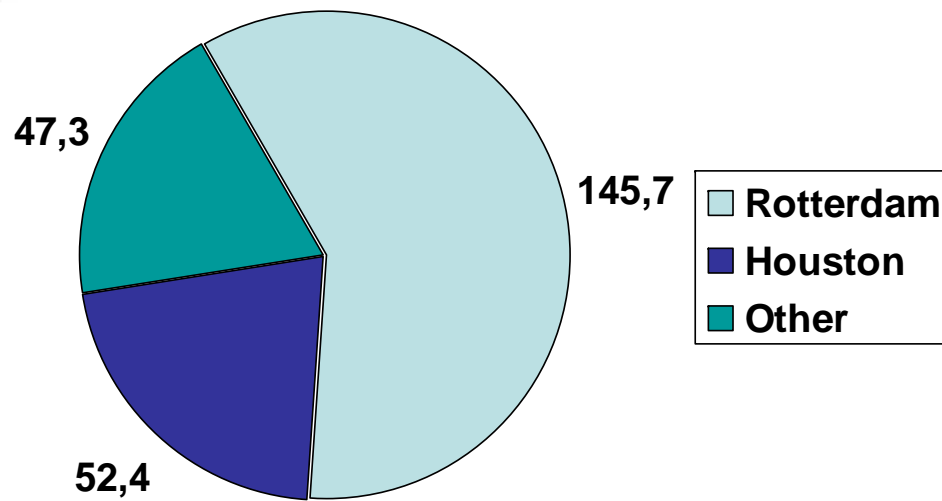
USD million	4Q08	1Q09	2Q09	3Q09	4Q09
Parcel Tankers	47	(5)	(4)	(11)	14
Tank Terminals	16	20	20	21	6
Sum EBIT	63	15	20	10	20

GROSS REVENUE AND EBIT PER SEGMENT

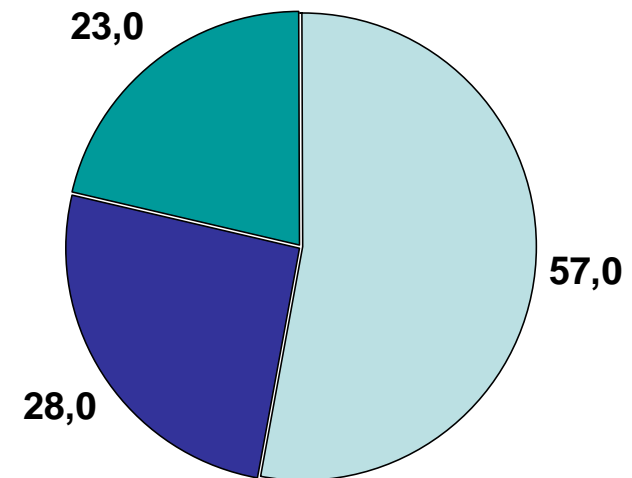


TANK TERMINALS GROSS REVENUE

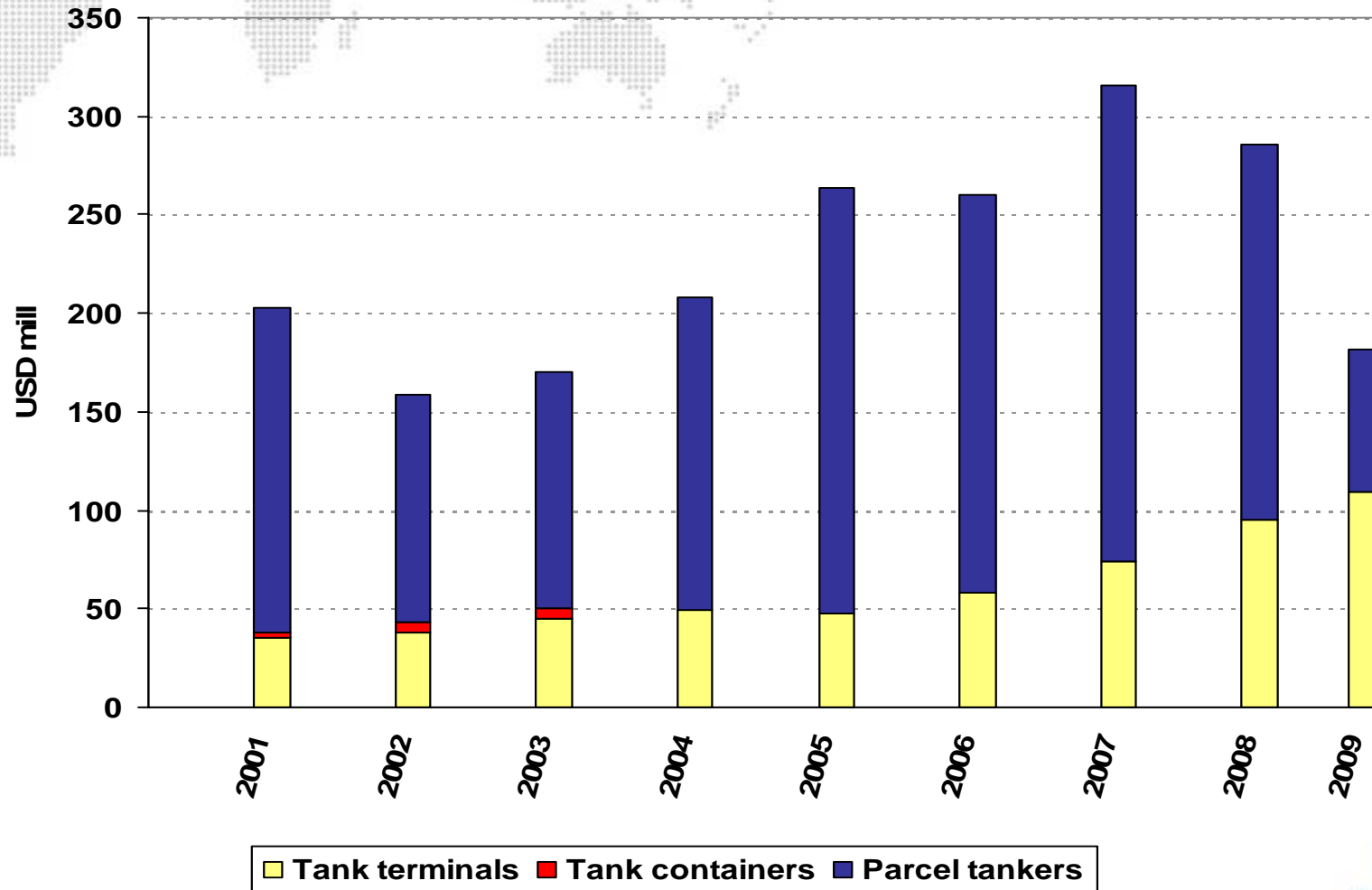
Gross Revenue



EBITDA

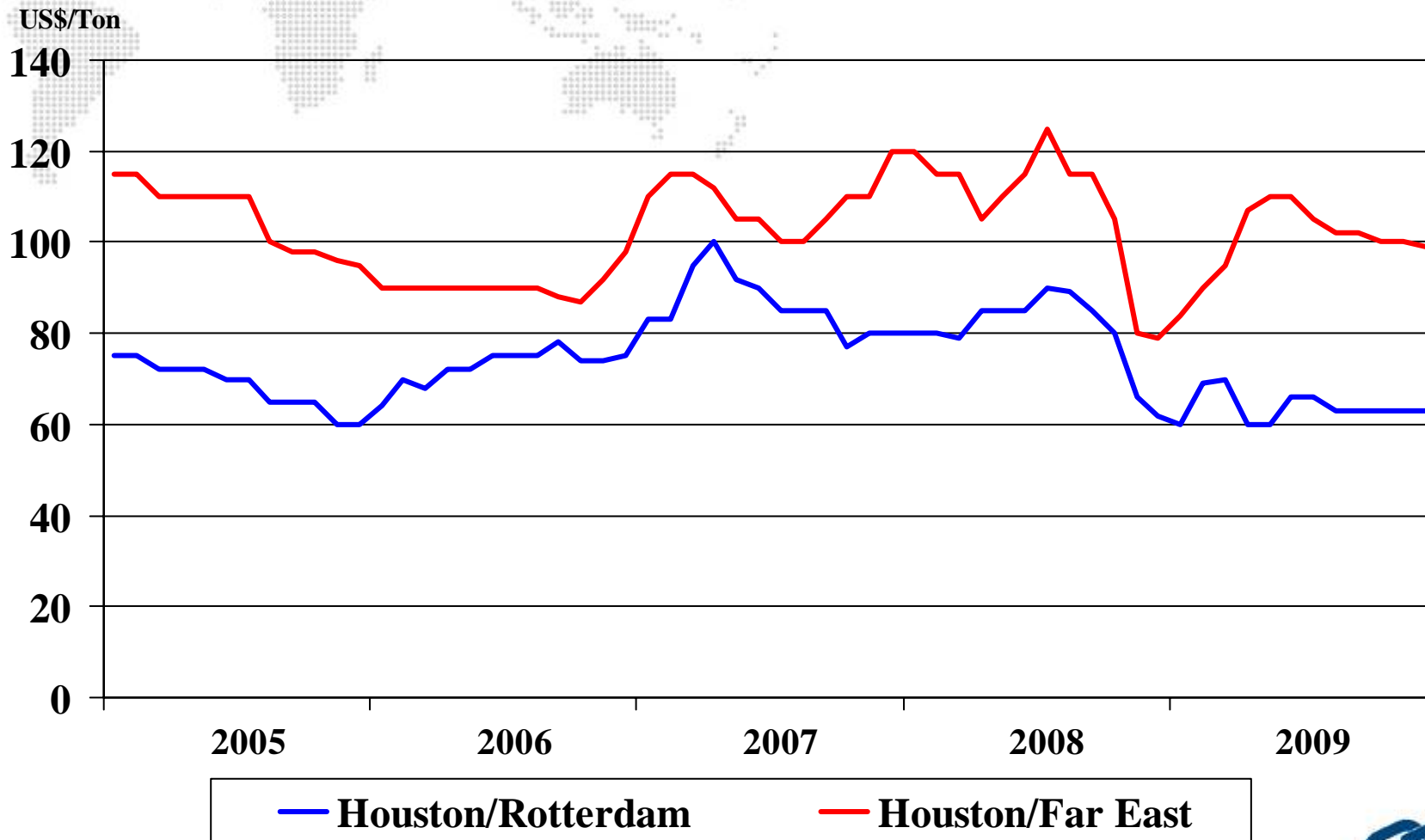


EBITDA



FREIGHT RATE DEVELOPMENT

1,000 mts stainless steel grade chemicals

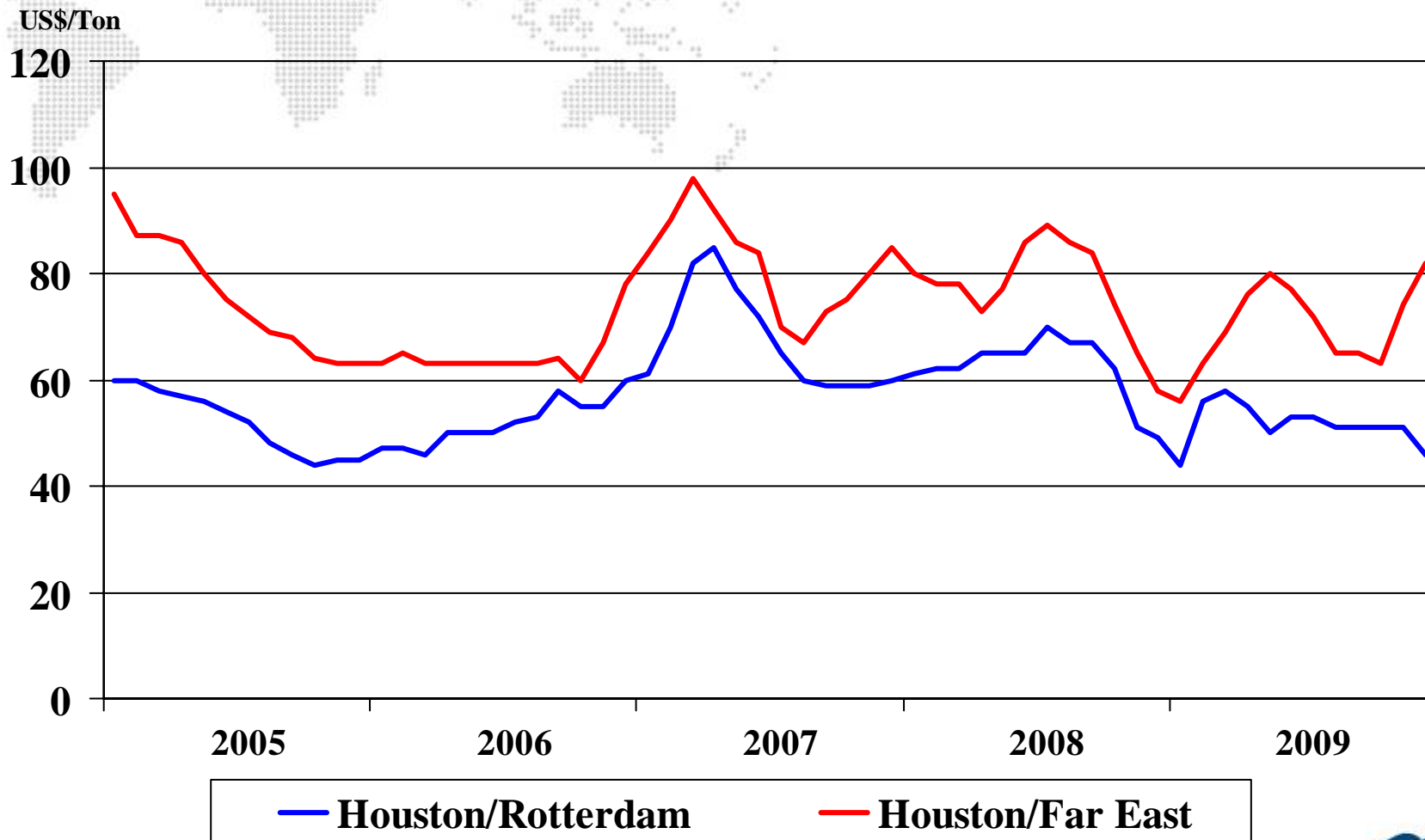


Source: Quincannon Associates, Inc.



FREIGHT RATE DEVELOPMENT

3,000 mts easy grade chemicals

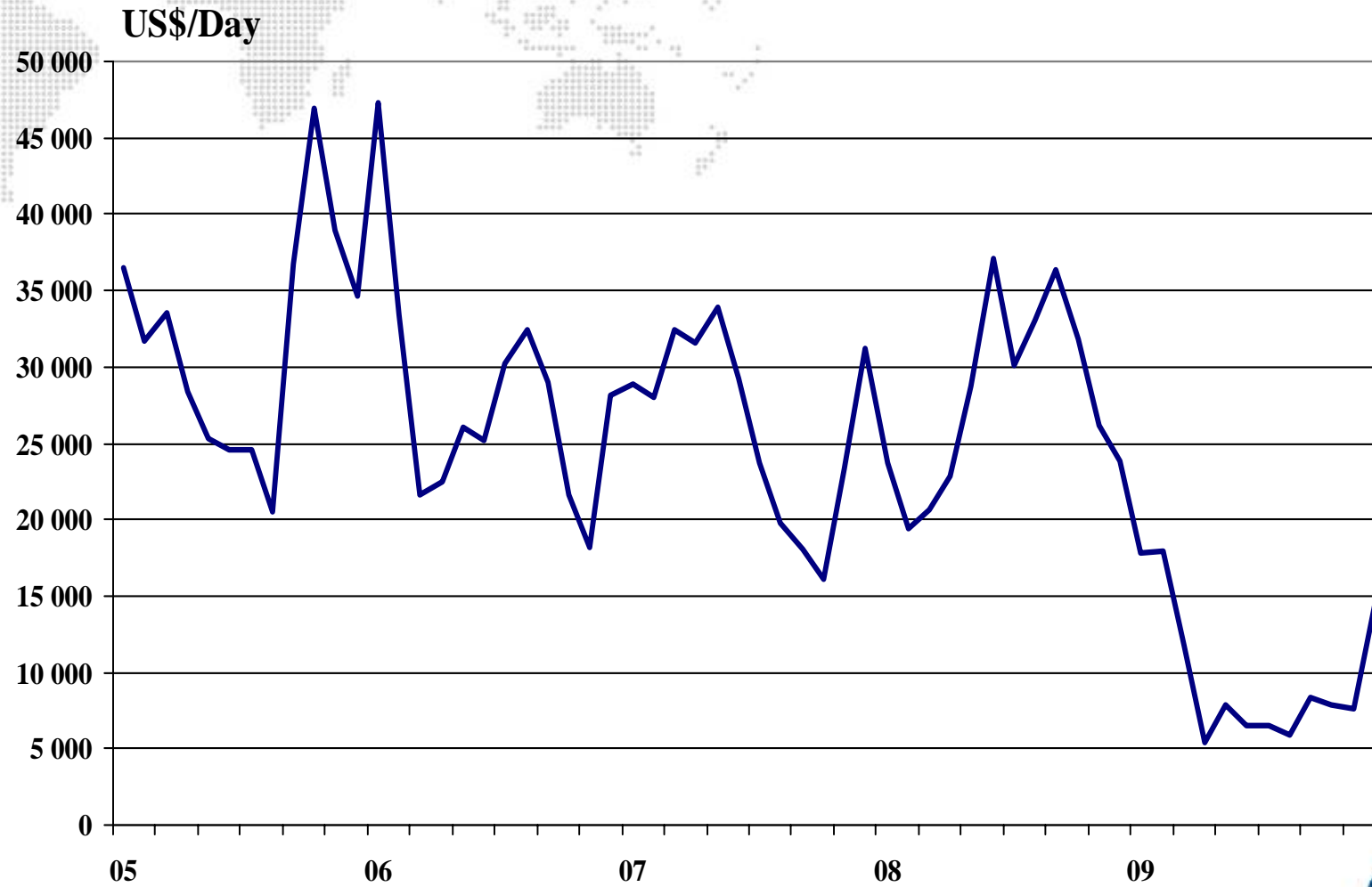


Source: Quincannon Associates, Inc.



MARKET DEVELOPMENT CPP

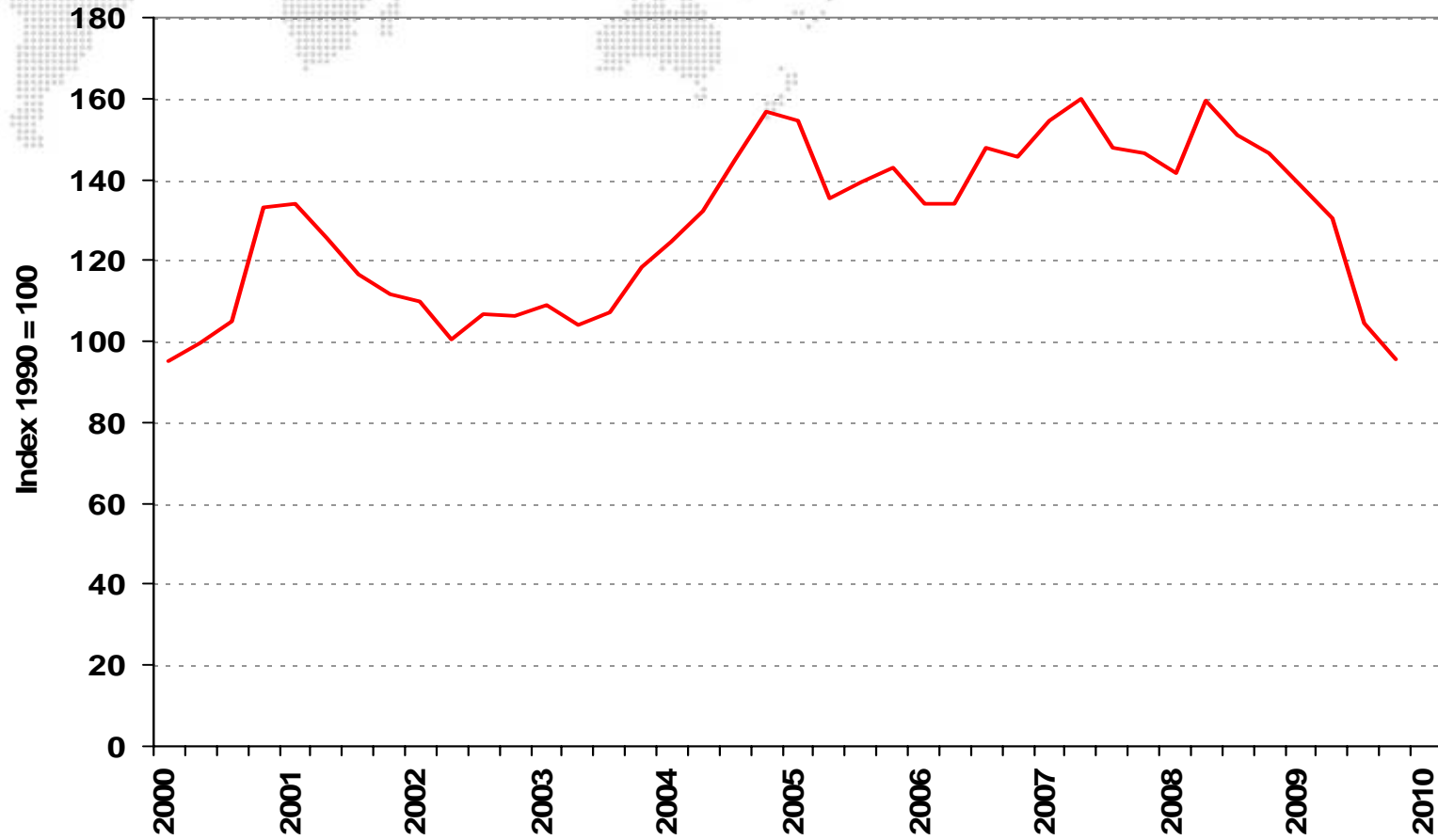
Monthly averages



Source: Clarkson



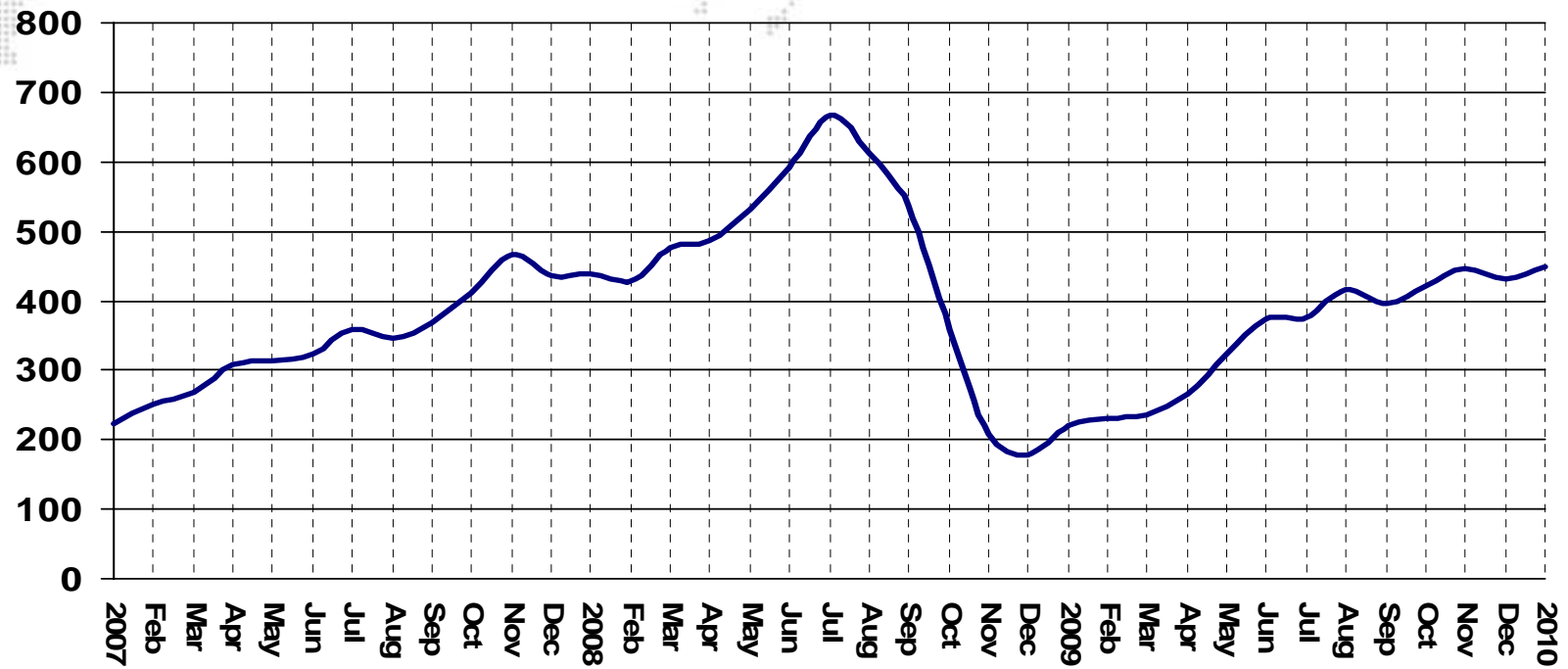
ODFIX



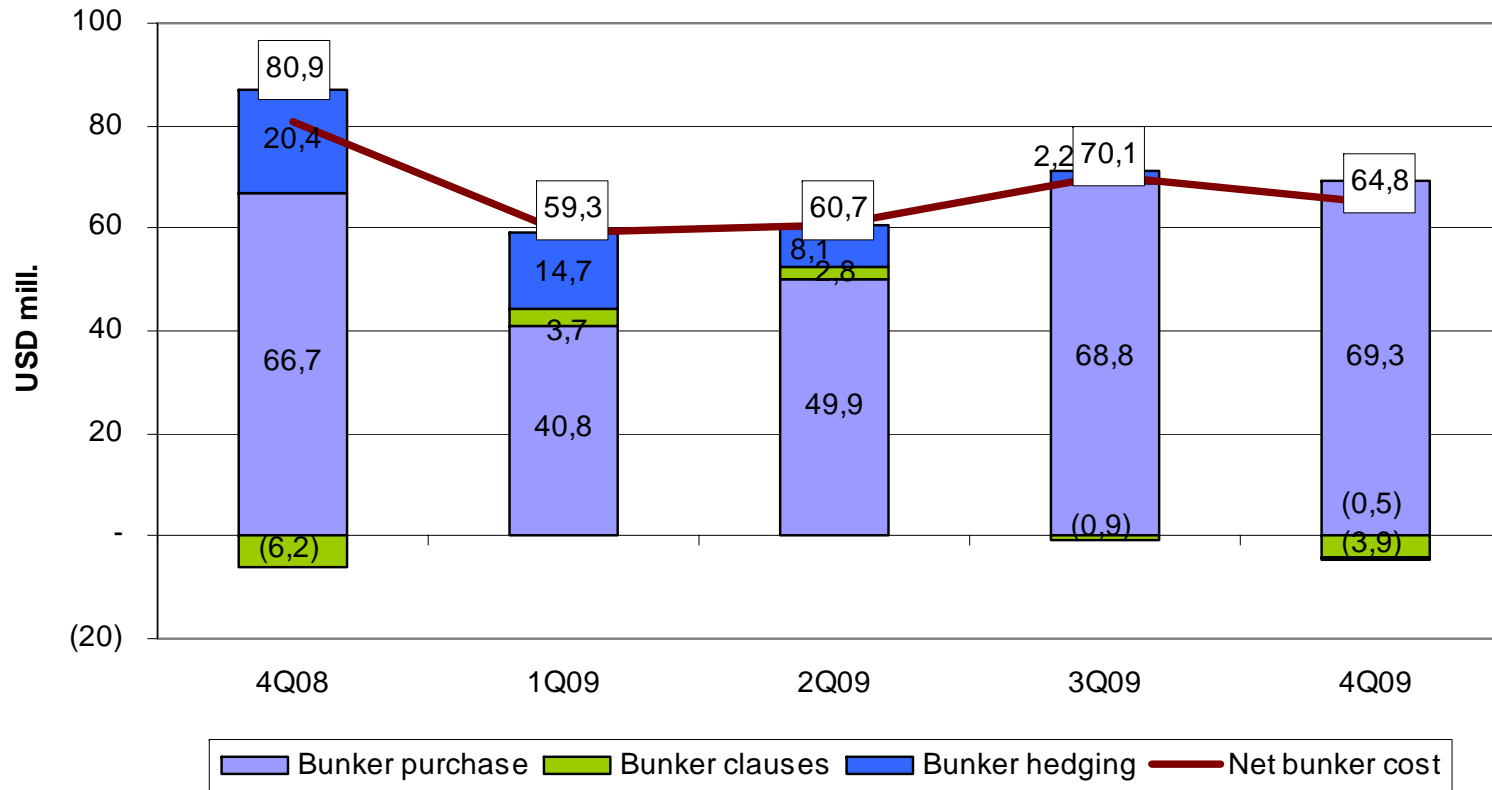
BUNKERS

3.5% FOB Rotterdam

USD/mt



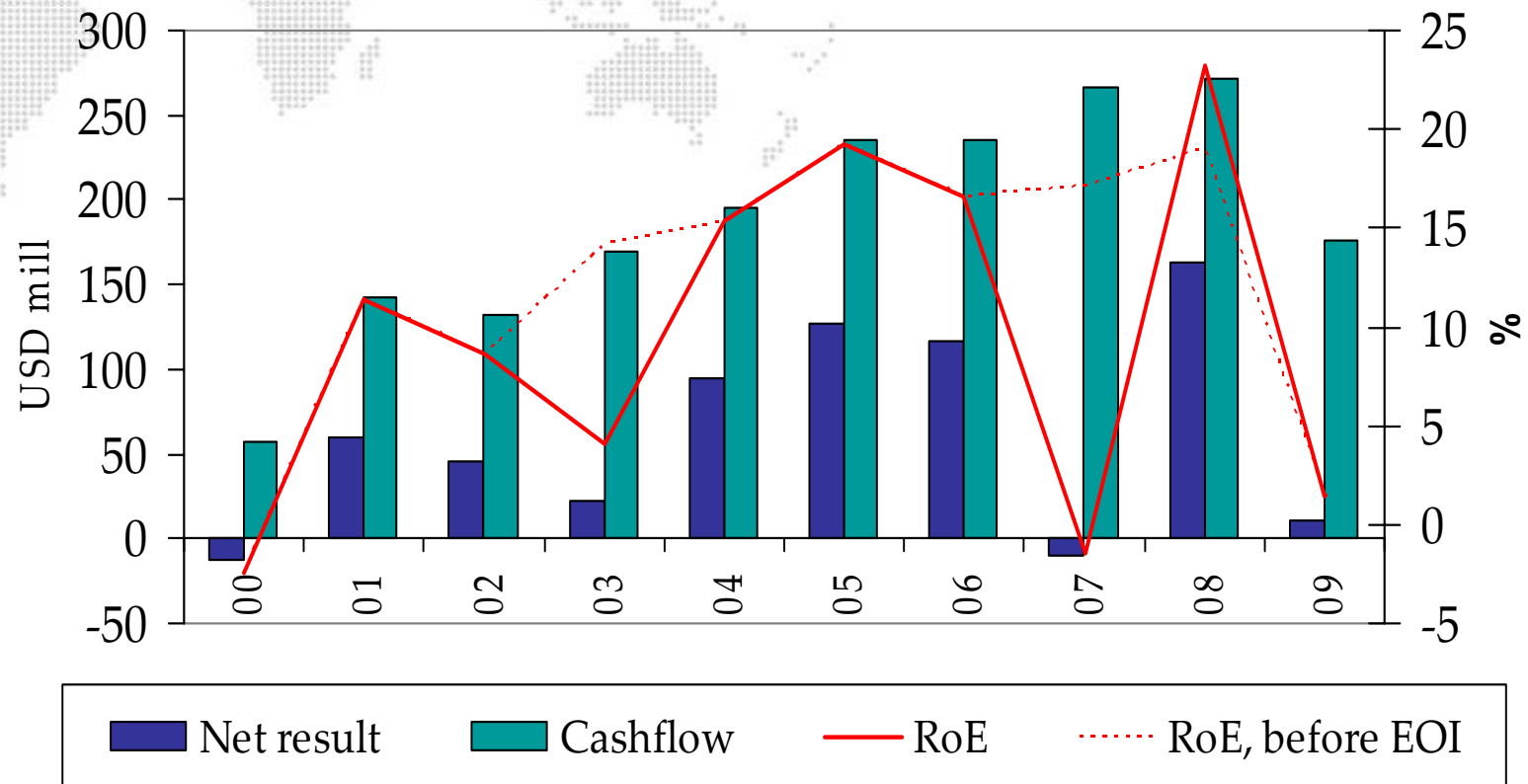
NET BUNKER COST



YEARLY SENSITIVITIES

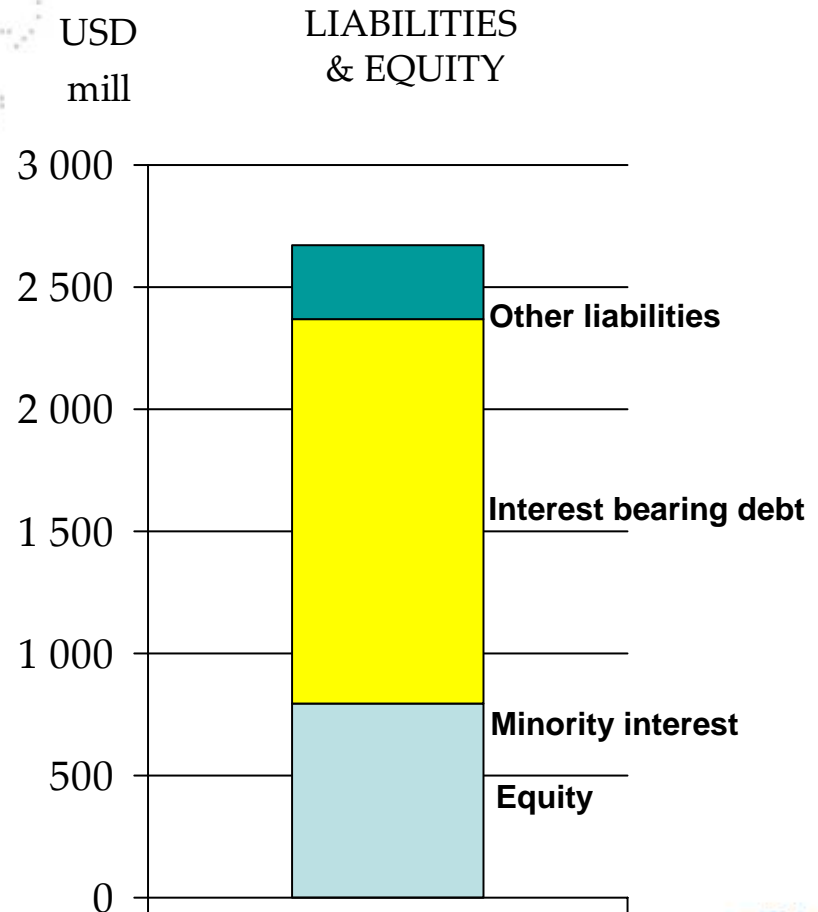
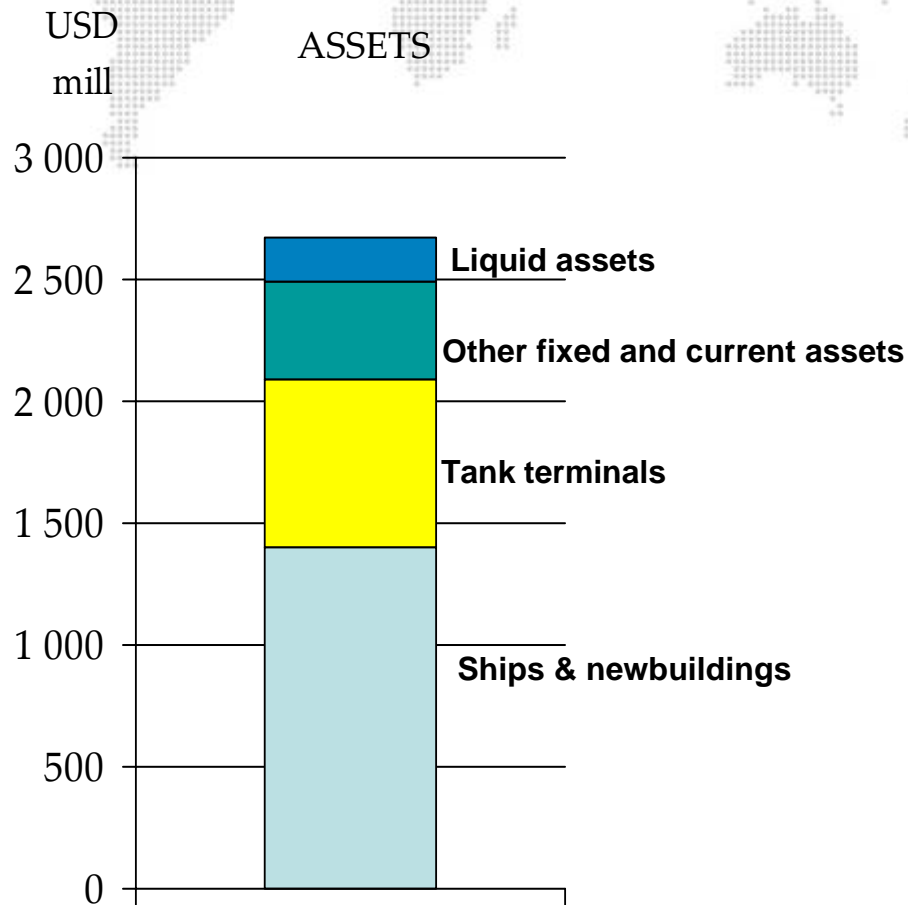
- T/C RATES
 - ◆ Large/regional parcel tankers USD 1000/500 day
USD 24 mill
- CURRENCY
 - ◆ USD 10% stronger vs. NOK improve net result by
 - ◆ Voyage, opex, docking, admin USD 10 mill excl. hedging
 - ◆ Norwegian back-taxes USD 9 mill excl. hedging
- BUNKERS
 - USD 100 per metric ton USD 60 mill excl. hedging
- INTEREST RATES
 - USD LIBOR 1 % USD 15 mill
 - USD LIBOR 1 % after hedging/fixed rate/cash USD 10 mill

NET RESULT CASHFLOW AND RETURN



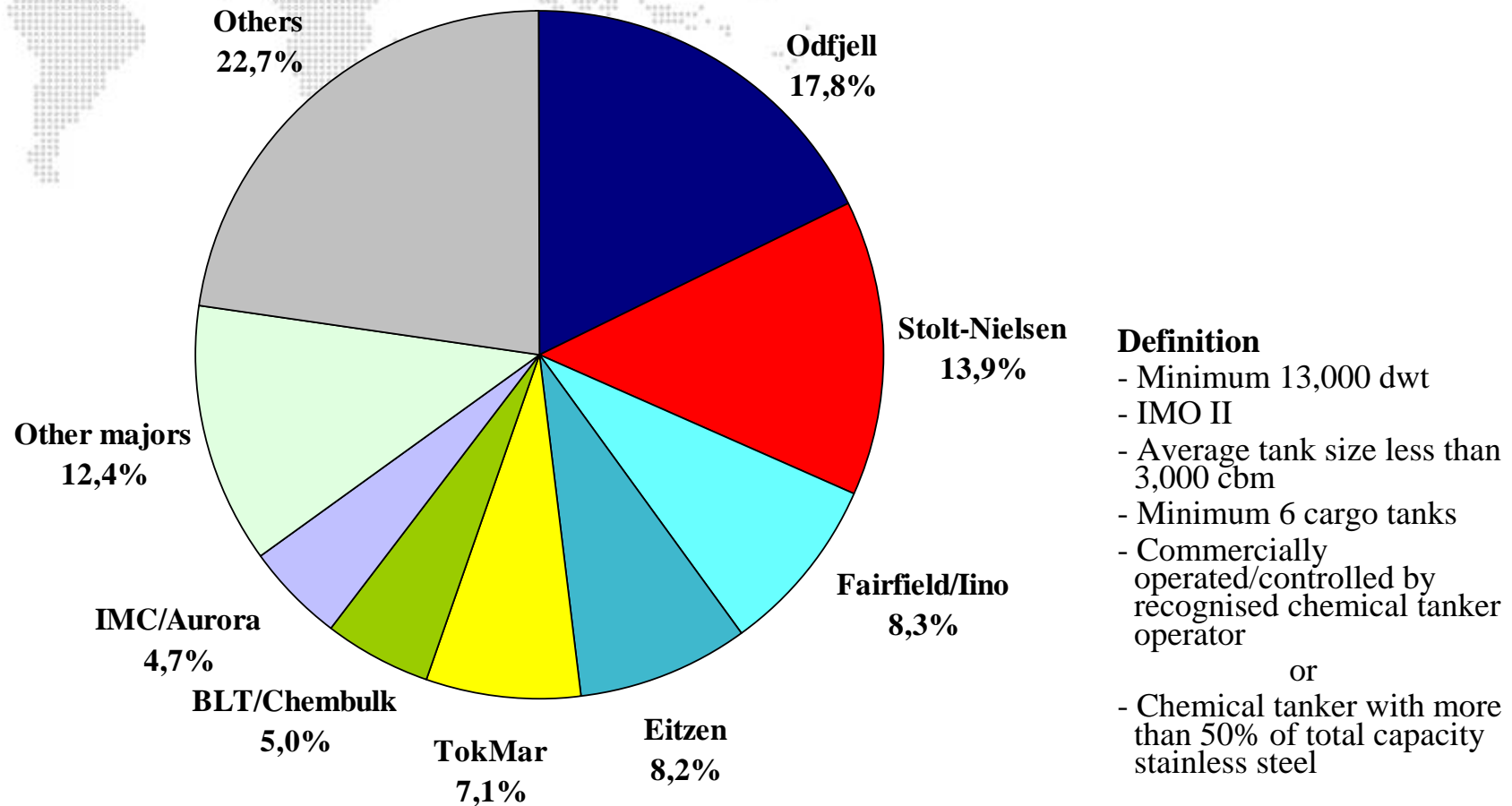
Average	RoE	ROCE
-2000 -08	10.8%	8.5%
-2009	1.4%	3.6%

BALANCE SHEET



Core Chemical Tanker Market

Ships 13,000 dwt and above



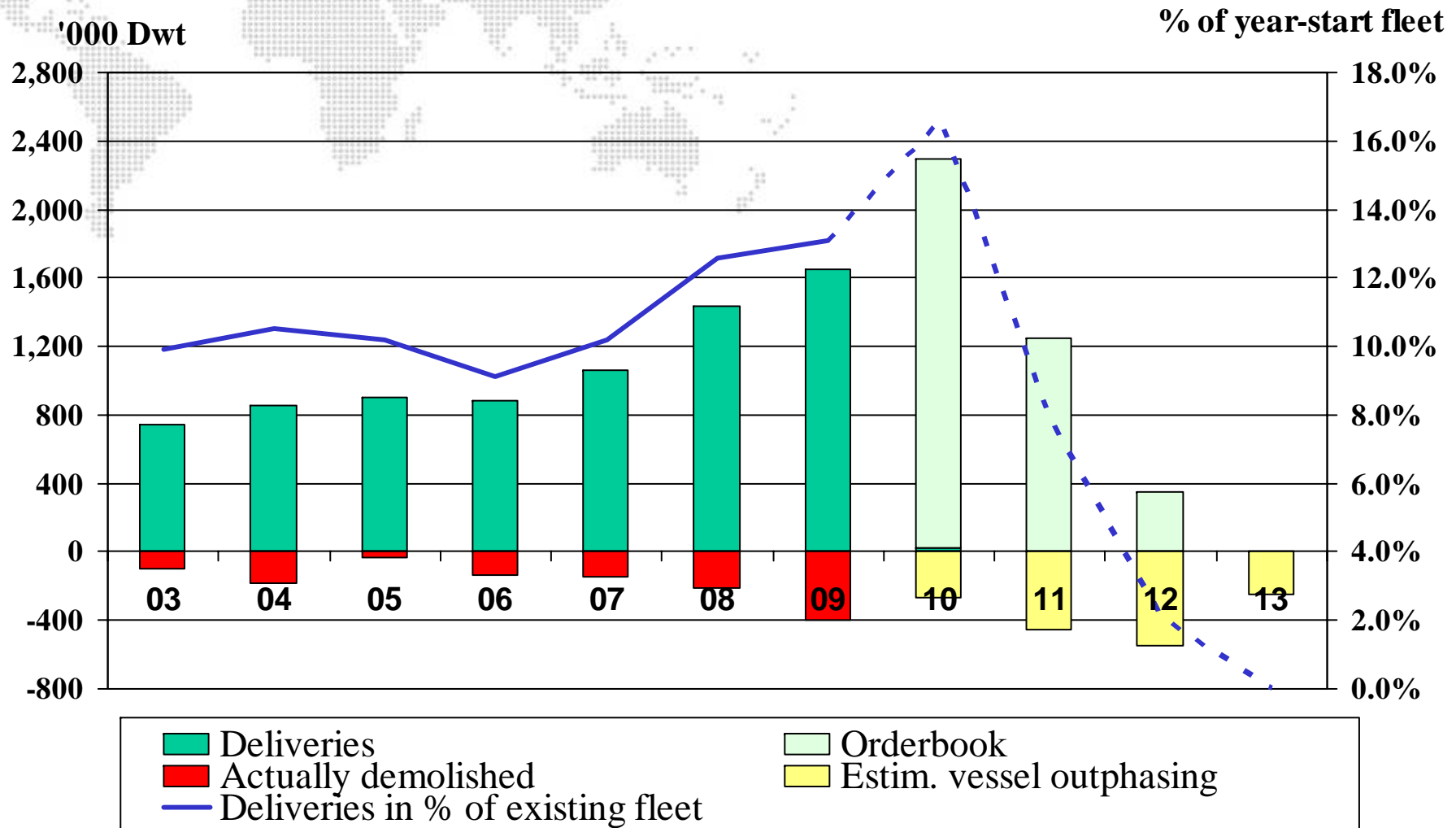
Total fleet about 13.8 million dwt, 543 ships

Source: MA&CS FLEETBASE



Core Chemical Deep-sea Fleet 2002-2013

Current orderbook and estimated demolition

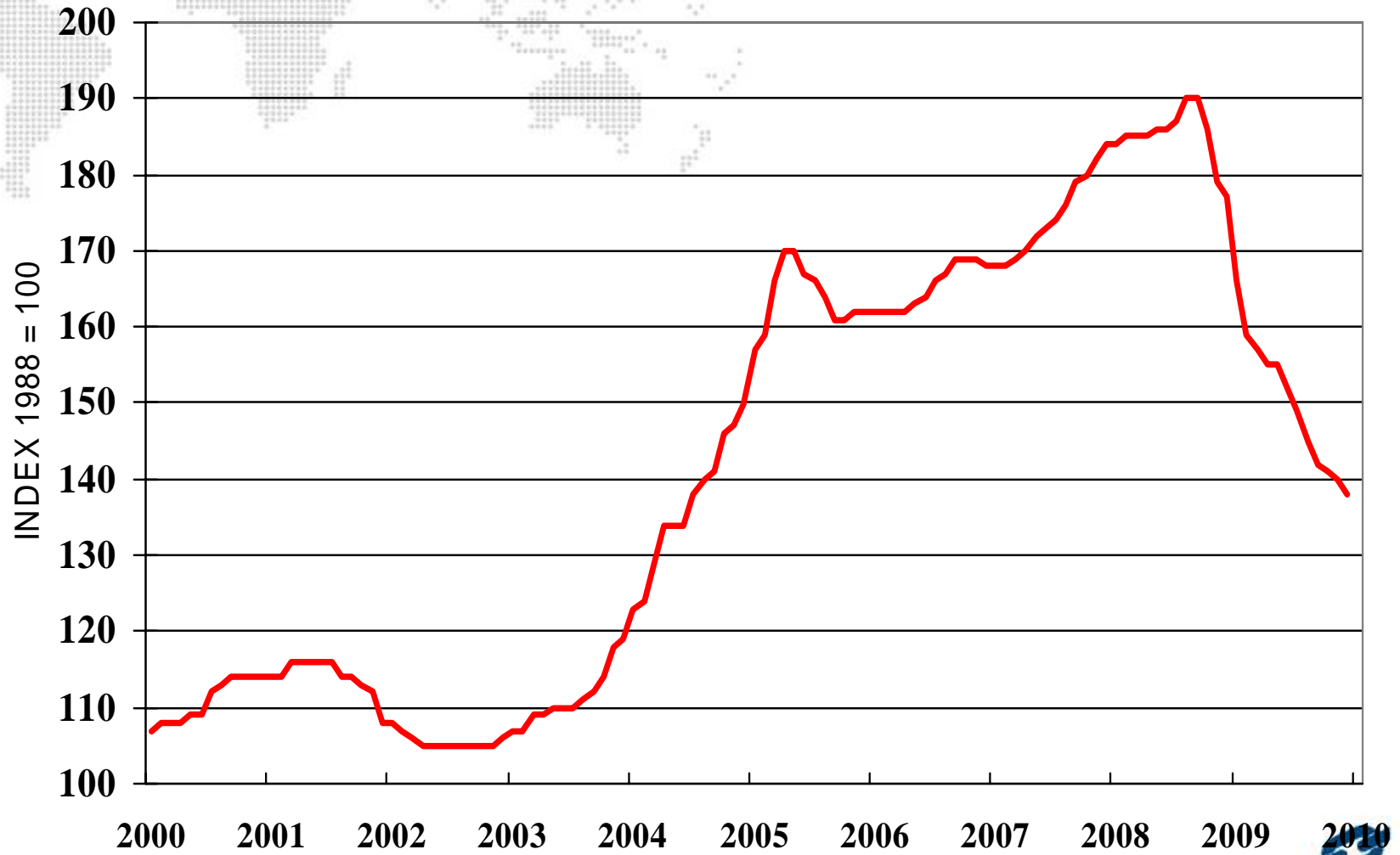


Source: CAS FLEETBASE

* Outphasing 30 years (Europe built) and 25 years (Asian built)



NEWBUILDING PRICE INDEX



Source: Clarkson Research Services



NEWBUILDINGS ON ORDER



Yard	Number	Delivery	Owner
Chuan Dong	6	2011-2012	Odfjell

TANK TERMINAL PROJECTS AND EXPANSIONS



Location	CBM Expansion	New total	Completion
Oman	425 000	1 267 500	Q1 2011
Korea	62 670	313 260	Q2 2011
Houston	10 700	331 300	Q3 2010

CAPITAL EXPENDITURES (our share)

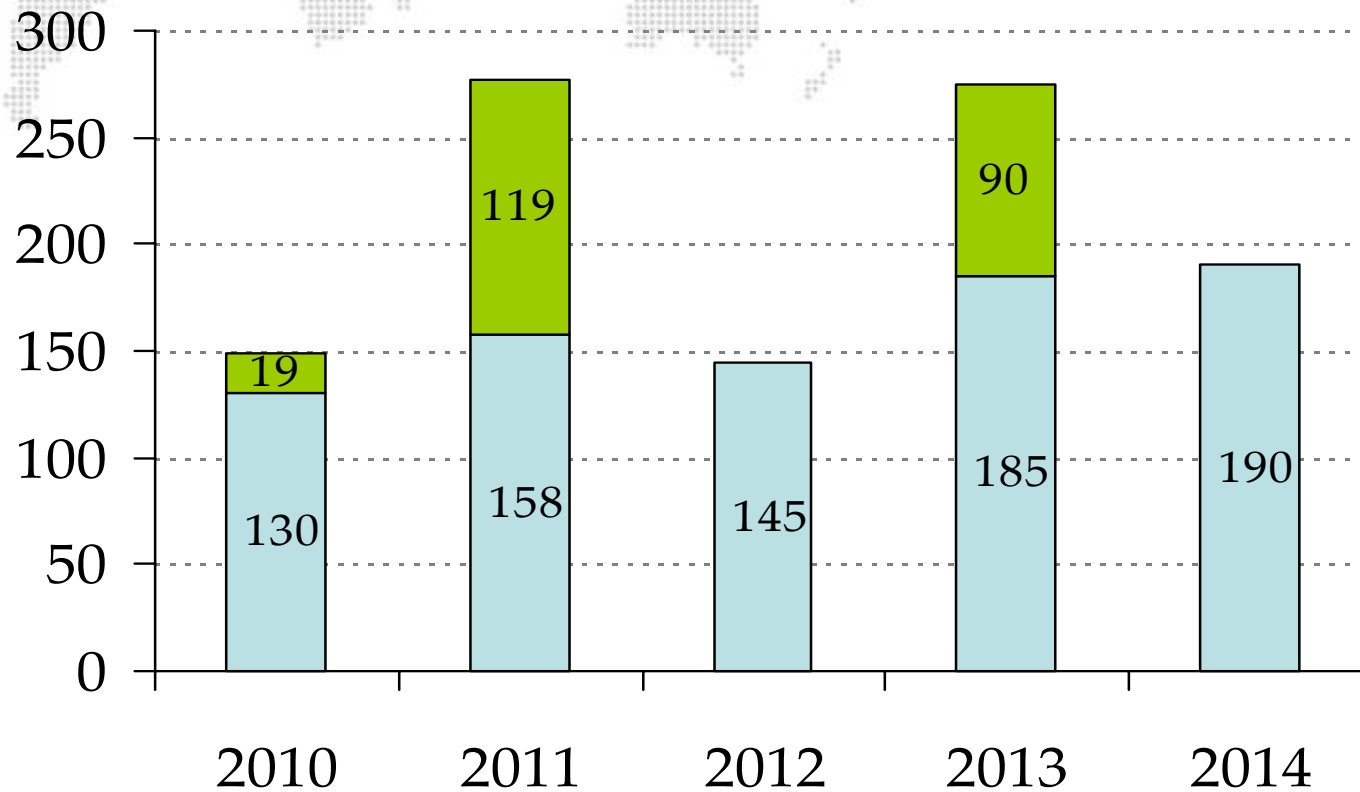
(In USD million)	2010	2011	2012	2013
China 6 x 9 000 dwt	27	29	6	
Docking	40	40	40	40
Terminals	83	64	46	42
Total	150	133	92	82

CAPITAL EXPENDITURES – TANK TERMINALS (our share)

(In USD million)	2010	2011	2012	2013
Rotterdam	38	38	38	38
Houston	11	11	8	4
Singapore	5			
Korea*	7	7		
Dalian				
Jiangyin				
Oman	22	8		
Total	83	64	46	42

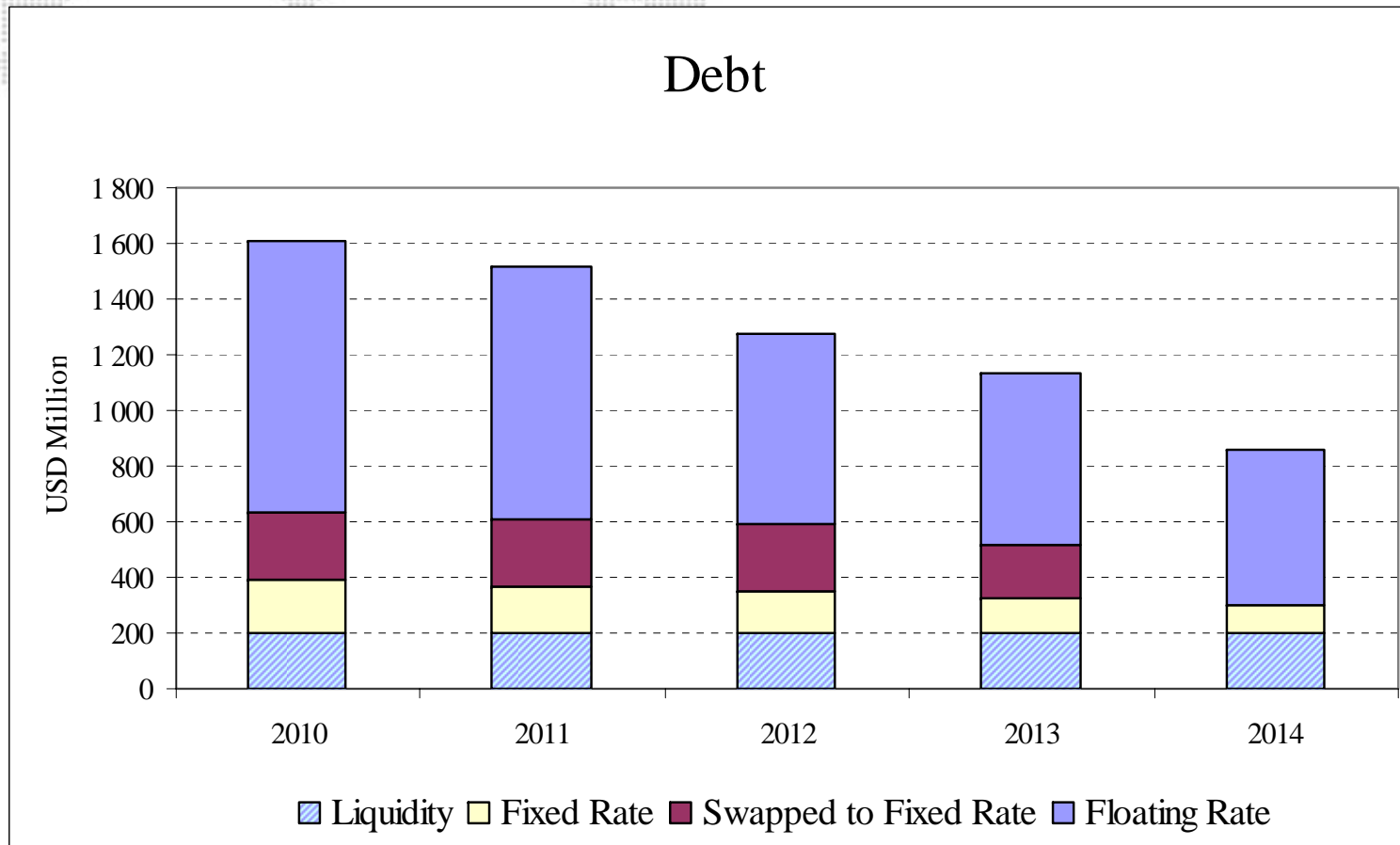
*Subject 100% financing

DEBT MATURITIES

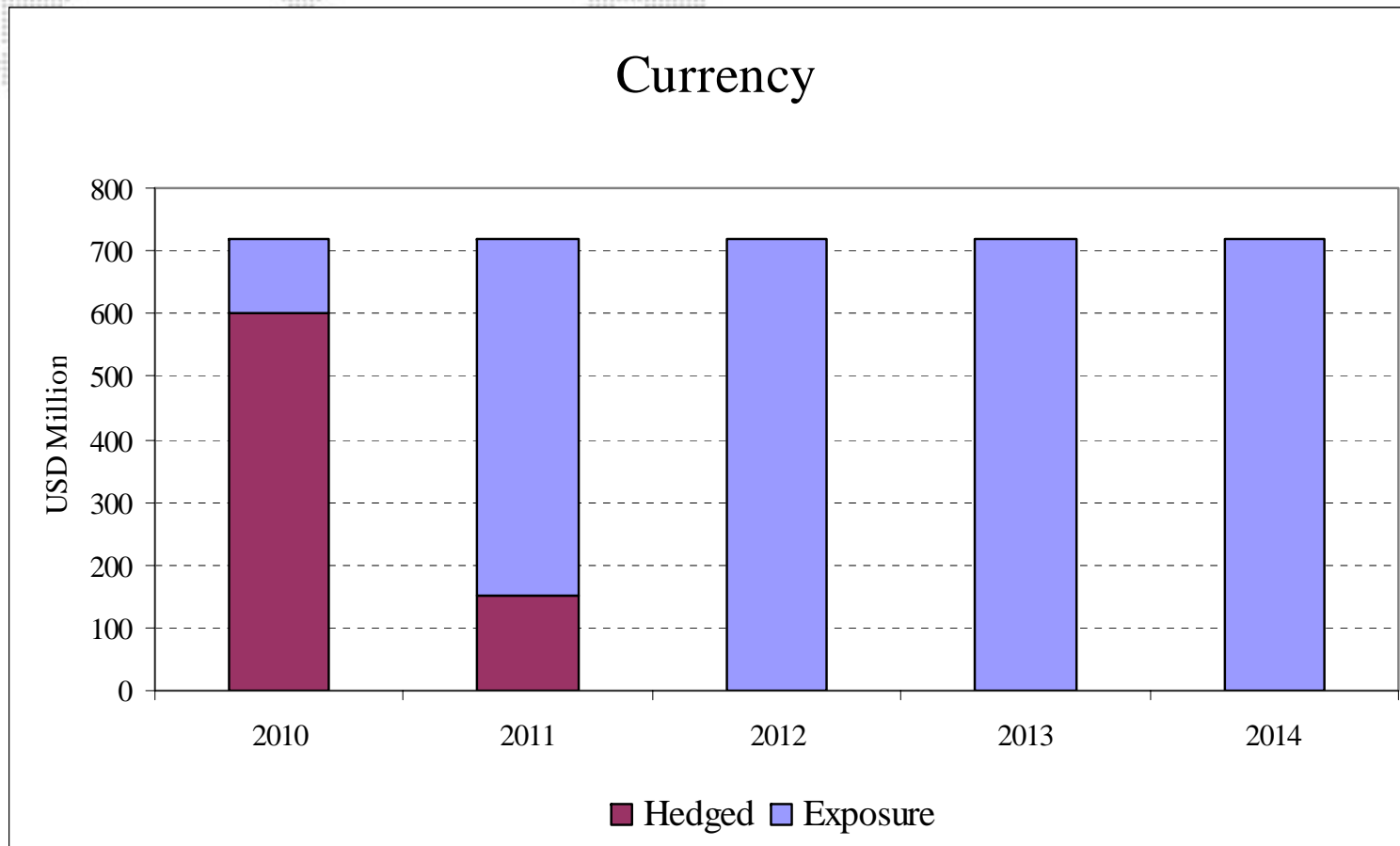


■ Bank Debt ■ Bonds

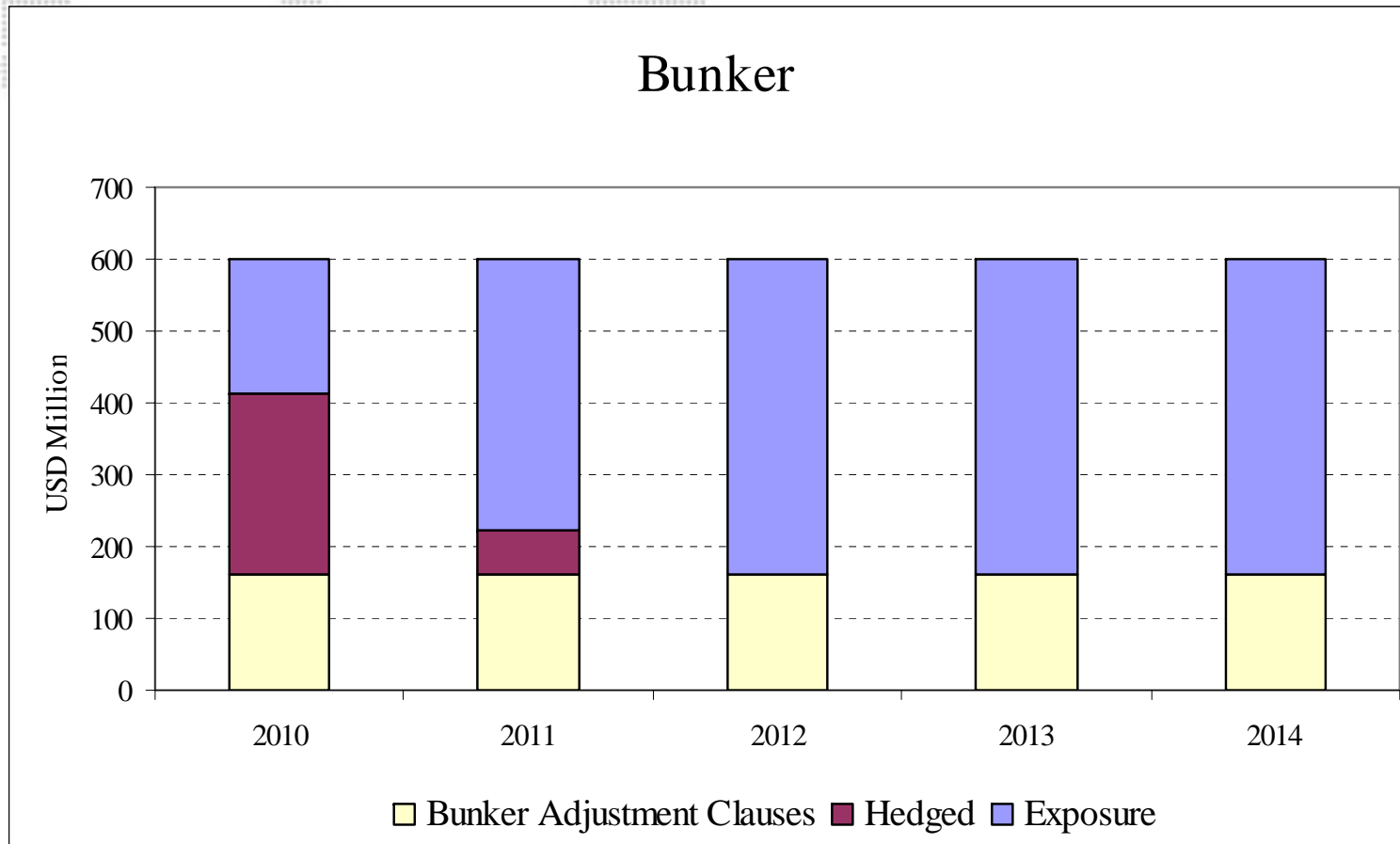
HEDGING – DEBT



HEDGING – CURRENCY



HEDGING – BUNKER



PROSPECTS - ODFJELL

- Continued challenging market, but expect 2010 to show improvement. Hope and believe fourth quarter 2009 was the bottom.
- 2010 has started on a slightly more positive note for the shipping side.
- Disposal of older units will give better utilization and enhanced result for the rest of the fleet.
- Net supply will increase in 2010 as deliveries of newbuildings will continue although ordering of new tonnage has significantly diminished.
- Competition remains tough.
- New operators entering some trade lanes impacts freights levels negatively.
- Rise in bunker prices is worrying and may hamper the recovery of our time charter results, although parts of the 2010 bunker exposure is hedged at attractive levels.
- Tank terminals results is expected to remain stable.

Thank you for listening. Questions?

